



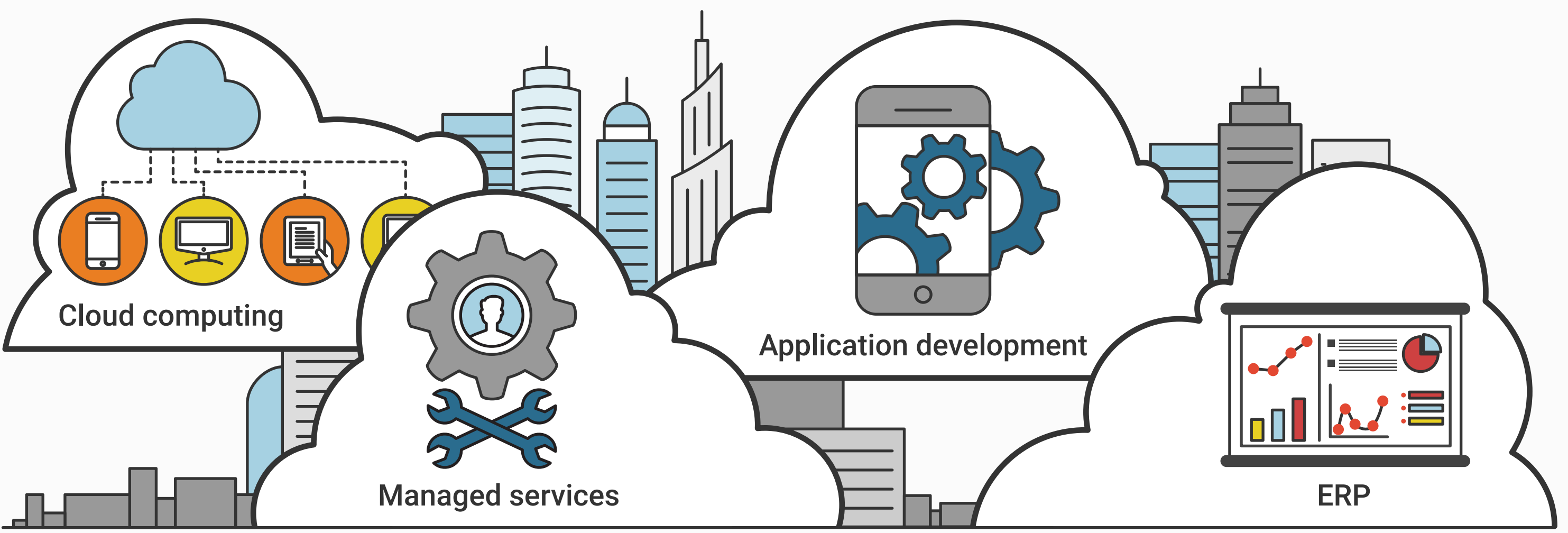
Connecting Managed Service Providers and Cloud Infrastructure

Digital Fortress has completed a survey of nearly 100 IT decision makers and influencers in large and midsize US companies that shows a strong connection between the use of public cloud infrastructure and managed services. The survey ran online in June 2015

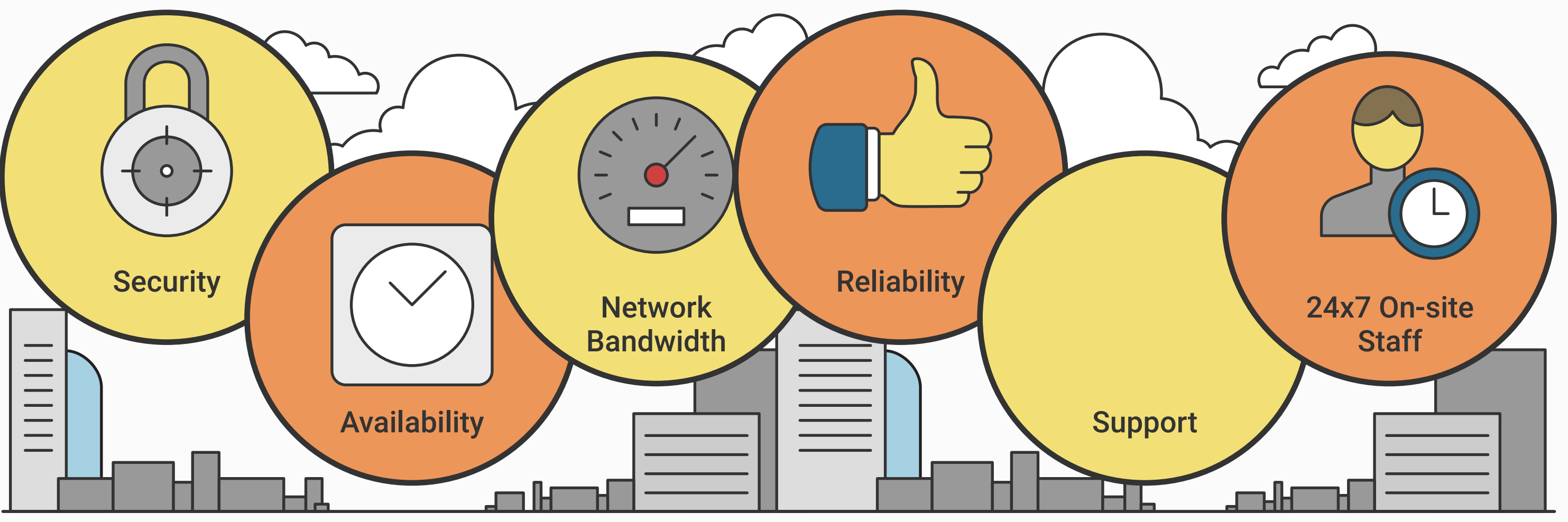
FOR MANAGING PUBLIC CLOUD WORKLOADS



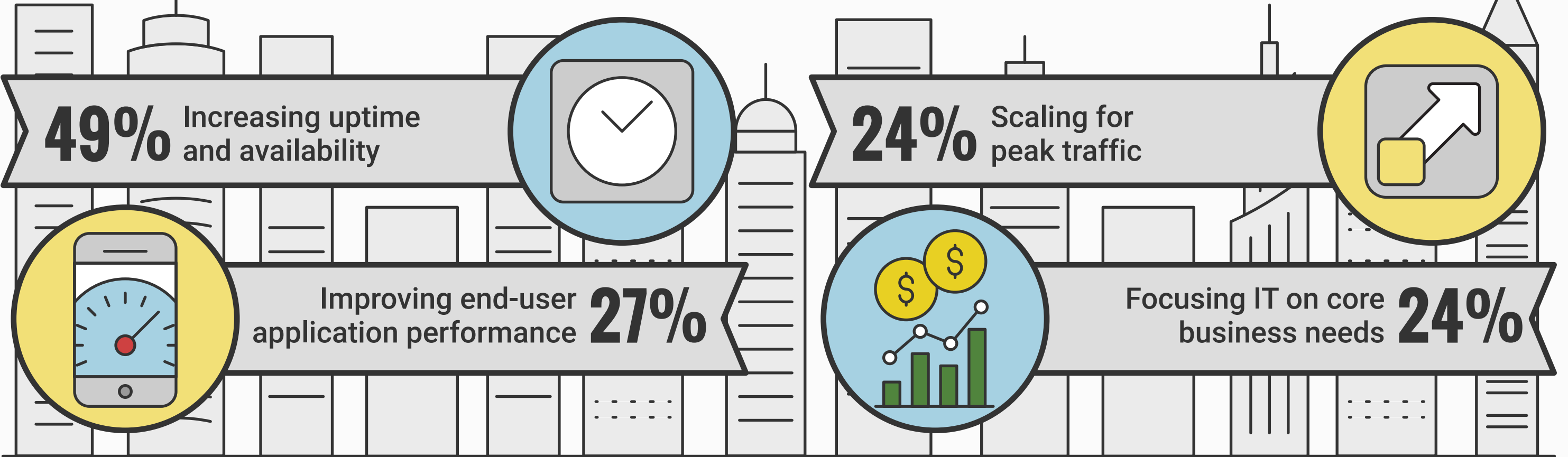
TOP FOUR SPENDING PRIORITIES FOR ENTERPRISE IT THIS YEAR



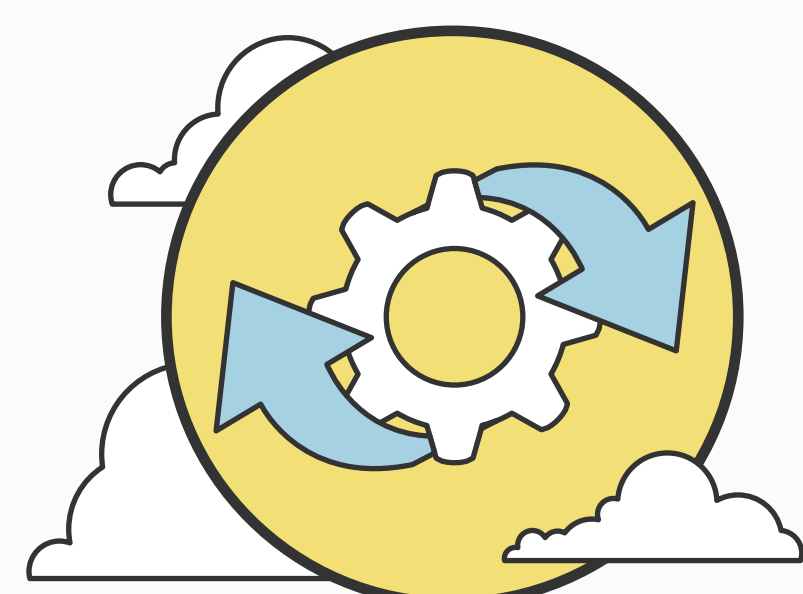
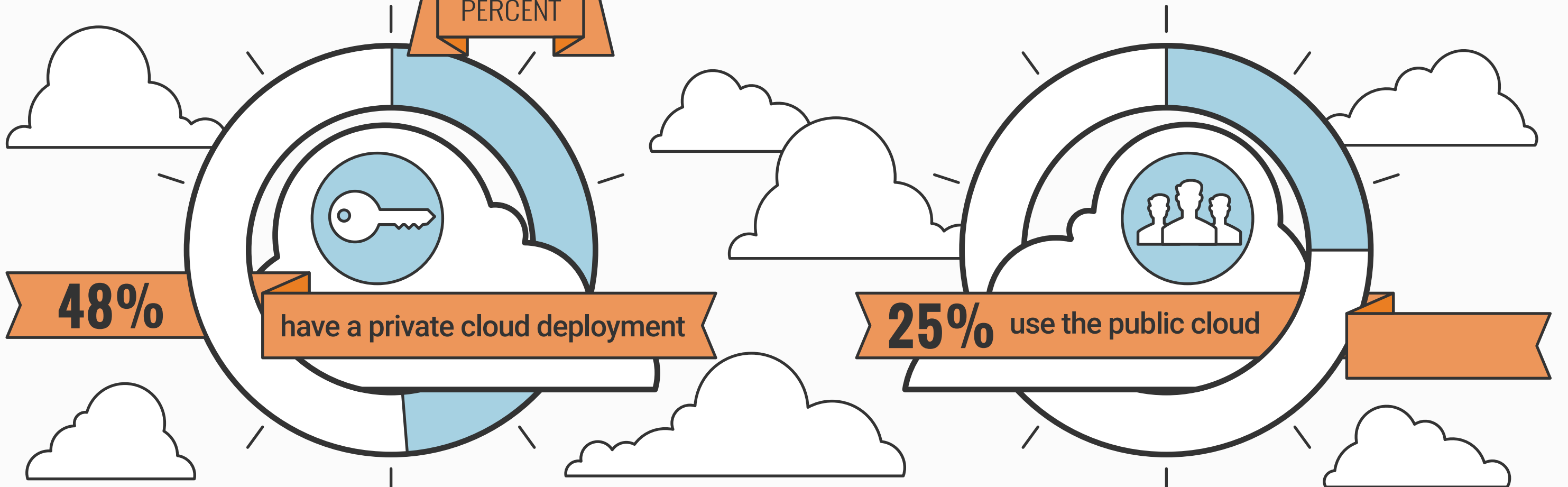
CRITICAL FACTORS WHEN EVALUATING IT INFRASTRUCTURE PROVIDERS



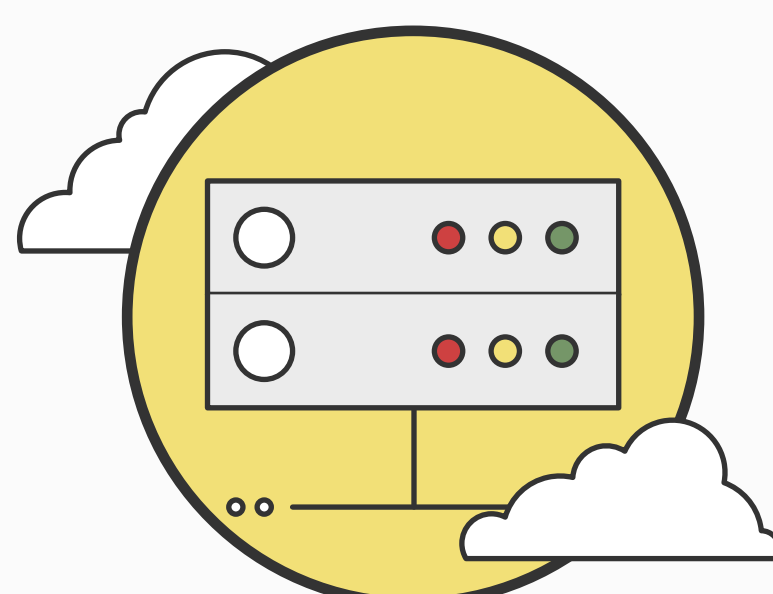
REGARDING THE BUSINESS BENEFITS OF MANAGED INFRASTRUCTURE IT EXECUTIVES PLACE THE HIGHEST VALUE ON...



A LARGE MAJORITY 65 PERCENT CURRENTLY HAVE WORKLOADS IN THE CLOUD



In five years, IT executives will migrate more workloads to the public cloud - 39% - with private cloud deployments staying the same - 48%



A majority - 68% - of respondents currently manage all aspects of workloads in their own data center, while 32% use a third party managed services provider



A scant 5% of companies plan to outsource all cloud workload management to a third-party